PORR

Buy (unchanged) Target: Euro 20.50 (unchanged)



23 | November | 2023

■ Price (Euro)	12.40
52 weeks range	14.84 / 10.96

Key Data

Country	Austria
Industry	Technology & Construction
ISIN	AT0000609607
WKN	850185
Reuters	ABGV.VI
Bloomberg	POS AV
Internet	www.porr-group.com
Reporting Standard	IFRS
Fiscal Year	31/12
IPO	2001
Number of shares (million)	39.3
Free Float	46.3%
Market Cap (million)	487.1
Free Float Market Cap (mi	llion) 225.5
CAGR pre-tax profit ('22 -	'25e) 16.3%

■ Multiples	2022	2023e	2024e	2025e
MarketCap/ Revenues	0.08	0.08	0.08	0.08
PE-Ratio	7.5	5.9	4.4	3.5
Dividend Yield	4.8%	7.3%	8.9%	10.5%
Price-to-Book ratio	0.6	0.6	0.5	0.5
■ Key Data per Share (Euro)	2022	2023e	2024e	2025e
Earnings per Share (EPS)	1.65	2.11	2.79	3.53
Dividends per Share (DPS)	0.60	0.90	1.10	1.30
Book Value per share	20.34	21.48	23.35	25.76
■ Financial Data (Euro '000)	2022	2023e	2024e	2025e
Revenues	5,786,011	6,127,386	6,292,825	6,435,043
EBITDA	318,899	345,461	381,522	425,806
Operating Profit (EBIT)	120,107	145,150	180,168	219,263
Pre-tax profit (EBT)	110,034	128,832	163,989	201,375
Pre-tax margin	1.8%	1.9%	2.4%	2.9%
Net profit (after minorities)	64,413	82,299	108,852	137,892
Adjusted Shareholders' Equity	764,605	823,337	896,839	991,524
RoE after tax (adjusted)	8.4%	10.0%	12.1%	13.9%
Equity Ratio	19.3%	20.1%	21.4%	23.1%

Financial Calendar

Annual report 2023	21 March 2024
AGM	30 April 2024
1Q 2024 report	23 May 2024

■ Main Shareholders

E-Mail

Syndicate (Strauss-group / IGO-Ortner-group) 50.4%

■ Analvst	DiplKfm. Stefan Scharff, CREA

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Solid progress and growth in numbers in the first nine months – Order book continues to be on a high level and provides certainty for future – full year guidance concretized – Buy and Euro 20.50 affirmed

Today, PORR released the report for their first nine months of 2023 and invited for a conference call. Production output for the period amounted to Euro 4.80bn, reflecting a hike of more than 6% from last year's number of Euro 4.53bn. This growth was driven by all segments except the Infrastructure International segment. Revenues were up 7.5% from Euro 4.15bn to Euro 4.46bn, driven by the mentioned hike in output. Income from at-equity companies as up almost 20% and amounted to more than Euro 54m, resulting from higher profits from consortiums. On the cost side, the cost of materials and other related production services position increased by 6.5% from Euro 2.86bn to Euro 3.05bn and thus at a slower rate than revenues. Staff expenses came in at Euro 1.08bn, up 5.4%. The firm's operating profit on EBIT-basis all in all hiked by 10% from Euro 71m to Euro 78m. The financial result improved from Euro -13.4m to Euro -10.0m. While financial income was up from Euro 8.8m to Euro 19.3m, finance costs were also up from Euro 22.2m to Euro 29.3m. The firm's pre-tax profit thus amounted to Euro 68.0m, up more than 18% from last year's number of Euro 57.5m. Net profit after minorities amounted to Euro 40.3m, up 43% from last year's number of 28.1m. Earnings per share for the period amount to Euro 1.05, up about 46% year-over-year.

The order balance remains on a very strong level and thus provides a good level of certainty for the next quarters. The order backlog at the reporting date stood at Euro 8.7bn and thus about 11% on top of last year's level. The order intake even increased by almost 15% to now Euro 5.3bn. Both balances profited from the tunnelling segment, where the firm managed to acquire some major projects, including the largest new order, the Arge H53 Brenner Base tunnel project with a volume of Euro 480m.

The balance sheet of the companies remains stable at a solid level. The equity ratio as of 30 September stands at 19.4% (FY 2022: 19.3%) and thus slightly below the target range. The net debt position stands at Euro 237m. For the full year, due to seasonality, we again expect the firm to reach a net cash position and an equity ratio within the targeted range, as the fourth quarter is typically beneficial for the balance sheet. The current liquidity reserve stands at a comfortable level of Euro 737m.

All in all, the firm again showed some good progress and some good hikes in numbers. Furthermore, the management was able to further concretize the guidance for the full year in terms of pretax profit and now expects EBT to be in a range between Euro 125m to Euro 130m, which at a production output range between Euro 6.5bn and Euro 6.7bn translates into an EBT margin between 1.85% and 2.0%. In turn, we slightly adjusted our P&L estimates and now expect a production output of Euro 6.63bn and an EBT of Euro 129m. We confirm our Buy rating and our Euro 20.50 target price given the solid picture.







PORR AG

Industry:Construction / InfrastructureSub-segment:all kinds of real estateCountry:AustriaHeadquarter:ViennaFoundation:1869Employees:20,512

IR Contact Lisa Richter

Mail: ir@porr-group.at Phone: +43 (0) 50 626 1765 Management Board of PORR

Ing. Karl-Heinz Strauss, MBA, FRICS (CEO) WP/StB Mag. Klemens Eiter (CFO) Bmst. Ing. Josef Pein (COO) Dipl.-Ing. Jürgen Raschendorfer (COO)

Supervisory Board of PORR

Dr. Dr. Karl Pistotnik (Chairman) Dipl.-Ing. Klaus Ortner (Deputy Chairman) Dr. Thomas Winischhofer, LL.M., MBA Mag. Robert Grüneis

Dr. Walter Knirsch
DI Iris Ortner, MBA

Hon.-Prof. Dr. Bernhard Vanas

Dr. Susanne Weiss Gottfried Hatzenbichler Wolfgang Ringhofer Martina Stegner Christian Supper

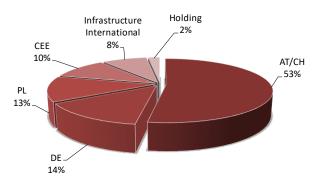
Founded in 1869 as Allgemeine österreichische Baugesellschaft PORR AG is today a full service provider for construction and infrastructure projects with a leading market position in Austria and also a good footprint as one of the leading firms in other important European home markets like Germany, Switzerland, Poland and Czech Republic. Furthermore, there are also some project-specific activities and profitable niches in target markets like UK, Scandinavia and Quatar. From building construction and civil engineering to road and tunnel, as well as slab track construction – the watertight value chain and universal knowhow in every sector of the modern construction industry enables PORR to realise highly complex projects professionally and cost efficiently, without ever losing sight of the individual needs of their customers and principals. Besides Infrastructure there is also another modern and quickly growing focus on environmental engineering (waste management, dumps and sorting plants etc.), which will accelerate future profits outside the classic building construction business. PORR's strategy is to strengthen group's profitability by setting the focus on profitable projects (hurdle rate: ~3% EBT margin to be reached in by 2025) like large-scale infrastructure business and by a cost cutting and a leaner organization structure to answer the digitalization trend in industry (named PORR 2025).

The year 2020 was significantly coined by the impacts of the global Covid-19 pandemic, which led to , amongst other effects, a temporary shutdown of construction sites in Austria for several months, severly impacting the numbers of the fiscal year. Nevertheless, the year was not wasted as the company reacted quickly and e.g. accelerated the PORR 2025 strategy program and the transformation. Some of these effects already became visible in 2021, which represented a record level year in terms of production output and also delivered a strong EBT. With the2022 numbers, the record level of 2021 was further increased by almost 9% to Euro 6.23bn. Furthermore, the order book reached a new record level at FY2022 of Euro 8.2bn.

After suspending the dividend payment for 2019 as a precautionary measure following the COVID-19 pandemic and as a sign of solidarity towards all stakeholders of the company, no dividend was paid for 2020 as well, as the results turned deep red. For 2021, the firm distributed a dividend of 50 cents per share, which was on top of our estimate and within the targeted payout ratio of 30% to 50%. The management paid a dividend of 60 cents per share for 2022. For 2023 we expect another hike in earnings and dividend payment.

Production output Euro 6.23bn at FY 2022

(by business segments)



Source: Company Data, SRC Research







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31/12 IFRS (Euro '000)		2019	2020	2021	2022	2023e	2024e	2025e	CAG '22 - '2
Production output		5,569,781	5,037,915	5,727,323	6,226,409	6,631,126	6,763,748	6,865,204	2.5%
Revenues		4,880,414	4,651,842	5,169,831	5,786,011	6,127,386	6,292,825	6,435,043	2.7%
Own work capitalized in non-current assets		4,105	3,787	2,875	1,567	3,125	2,848	3,255	
Share of profit/loss of associates		87,448	34,036	62,124	56,466	61,753	74,224	76,588	
Other operating income		178,733	133,606	178,090	189,124	173,780	195,136	209,183	
Cost of materials and other related production s	services	-3,286,674	-3,117,518	-3,446,627	-3,976,756	-4,163,664	-4,259,428	-4,351,005	2.39
Staff expense		-1,243,180	-1,210,093	-1,275,817	-1,349,993	-1,453,278	-1,482,344	-1,511,990	2.99
Other operating expenses		-398,530	-364,222	-402,934	-387,520	-403,641	-441,740	-435,267	
Operating result (EBITDA)		222,316	131,438	287,542	318,899	345,461	381,522	425,806	7.59
Depreciation, amortisation and impairment expe	inse	-167,594	-168.647	-192,323	-198,792	-200,311	-201,354	-206,543	1.0
Operating result (EBIT)		54,722	-37,209	95,219	120,107	145,150	180,168	219,263	16.2
ncome from financial investments and other cur	rent financial								
ssets		15,396	12,771	12,284	14,150	22,357	19,654	18,832	
inance costs		-32,709	-26,610	-22,142	-24,223	-38,675	-35,833	-36,720	
arnings before tax (EBT)		37,409	-51,048	85,361	110,034	128,832	163,989	201,375	16.3
EBT margin (in relation to production output)		0.7%	-1.0%	1.5%	1.8%	1.9%	2.4%	2.9%	
- ' '									
ncome tax expense		-9,576	8,681	-23,953	-27,399	-29,631	-37,717	-46,316	
Profit/loss for the period		27,833	-42,367	61,408	82,635	99,201	126,271	155,059	17.0
of which attributable to non-controlling interes		2,292	5,281	7,688	4,009	1,220	2,302	2,615	
he parent and holders of profit-participation		25,541	-47,648	53,720	78,626	97,981	123,969	152,444	18.0
of which attributable to holders of profit-									
participation rights		11,227	18,154	17,786	14,213	15,682	15,117	14,552	
Net profit after minorities		14,314	-65,802	35,934	64,413	82,299	108,852	137,892	
Diluted/basic earnings per share (EPS)		0.50	-2.28	1.18	1.65	2.11	2.79	3.53	
•		0.00	0.00	0.50	0.60	0.90		1.30	
Dividends per share (DPS)		29,095		30,792			1.10		
Number of shares ('000)		29,095	29,095	30,792	39,278	39,278	39,279	39,279	
Adjusted Shareholders' Equity without minority	ties	587,081	635,985	790,541	764,605	823,337	896,839	991,524	6.7
Shareholders' Equity (including minorities and RoE after Tax	hybrid)	599,038 2.5%	650,549 -10.8%	824,410 5.0%	798,925 8.3%	843,784 10.4%	917,153 12.7%	1,011,971 14.6%	
otal assets (Euro million) Equity ratio		3,664.9 16.4%		4,065,002.0 20.3%	4,146,795.0 19.3%	4,204,850.1 20.1%	4,288,947.1 21.4%	4,387,592.9 23.1%	
		2010		2024					
Key ratios & figures		2019	2020	2021	2022	2023e	2024e	2025e	
Growth rates in %		4.00/	4.70/	44.40/	44.00/	5.00/	0.70/	0.00/	
Revenues		-1.6%	-4.7%	11.1%	11.9%	5.9%	2.7%	2.3%	
BITDA		1.3%	-40.9%	118.8%	10.9%	8.3%	10.4%	11.6%	
BIT		-40.7%	-168.0%	-355.9%	26.1%	20.9%	24.1%	21.7%	
BT		-57.6%	-236.5%	-267.2%	28.9%	17.1%	27.3%	22.8%	
let profit after minorities		-58.0%	-252.2%	-244.9%	34.6%	20.0%	27.3%	22.8%	
largins in % (based on production output)									
BITDA margin		4.0%	2.6%	5.0%	5.1%	5.2%	5.6%	6.2%	
BIT margin		1.0%	-0.7%	1.7%	1.9%	2.2%	2.7%	3.2%	
BT margin		0.7%	-1.0%	1.5%	1.8%	1.9%	2.4%	2.9%	
et profit margin		0.5%	-0.8%	1.1%	1.3%	1.5%	1.9%	2.3%	
•		0.070	0.070	,0		1.070	11070	2.070	
expense ratios in %		0= =:	00	0.1-0	00.00	06 =0	00.55	00 ===	
Personnel costs to sales		25.5%	26.0%	24.7%	23.3%	23.7%	23.6%	23.5%	
Cost of material to sales		67.3%	67.0%	66.7%	68.7%	68.0%	67.7%	67.6%	
Depreciation to sales		3.4%	3.6%	3.7%	3.4%	3.3%	3.2%	3.2%	
ax rate		-25.6%	-17.0%	-28.1%	-24.9%	-23.0%	-23.0%	-23.0%	
rofitability in %									
ross profit margin		32.7%	33.0%	33.3%	31.3%	32.0%	32.3%	32.4%	
eturn on adjusted shareholders equity (ROE)		2.4%	-10.3%	4.5%	8.4%	10.0%	12.1%	13.9%	
eturn on investment (ROI)		1.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
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alance sheet key figures		245 600	126 604	6E 200	E0 0E0	E0 100	40 E04	26 202	
et debt (-)/ net cash (+)		-345,689	-136,691	65,322	58,950	50,108	42,591	36,203	
ook value quity ratio		20.6 16.4%	22.4 18.5%	26.8 20.3%	20.3 19.3%	21.5 20.1%	23.3 21.4%	25.8 23.1%	
		.0.170	. 3.0 /0	20.070	. 5.5 70	23.170	_1.170	23.170	
ata per share		29,095	29,095	30,792	20 279	30 279	20 270	39,279	
lumbor of charge in (`000)		29,095	∠9,095	30,792	39,278	39,278	39,279	39,279	
lumber of shares in (`000)			0.00	4.40	4.05	0.44	0.70	2.50	
arnings per share (EPS)		0.50	-2.28	1.18	1.65	2.11	2.79	3.53	
· · · · · · · · · · · · · · · · · · ·			-2.28 0.00	1.18 0.50	1.65 0.60	2.11 0.90	2.79 1.10	3.53 1.30	
arnings per share (EPS)		0.50							
arnings per share (EPS)		0.50							







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Rating Chronicle	Date	Rating	Former Price	Former Target
PORR	29 August 2023	Buy	11.50 €	20.50 €
PORR	24 May 2023	Buy	14.68 €	19.50 €
PORR	31 March 2023	Buy	13.90 €	18.50 €
PORR	28 February 2023	Buy	14.10 €	18.50 €
PORR	28 November 2022	Buy	12.50 €	17.50 €
PORR	31 August 2022	Buy	11.56 €	17.50 €
PORR	30 May 2022	Buy	12.34 €	17.50 €
PORR	28 April 2022	Buy	11.76 €	17.50 €
PORR	29 November 2021	Buy	11.80 €	17.50 €
PORR	15 October 2021	Accumulate	15.98 €	17.50 €
PORR	06 October 2021	Buy	15.86 €	19.00 €
PORR	26 August 2021	Buy	15.92 €	19.00 €
PORR	26 May 2021	Accumulate	17.12€	19.00 €
PORR	27 April 2021	Buy	14.96 €	18.00 €
PORR	18 November 2020	Buy	13.08 €	16.00 €

Please note:

The PORR share price mentioned in this report is from 22 November 2023. PORR AG mandated SRC Research for covering the PORR share.

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